




## Job Title: Business Development Executive (Intern)

 **Location:** Sector-62, Noida (Near Aakash Invictus)

 **Employment Type:** Full-Time (Paid Internship)

 **Stipend:** As per market standards


 **Perks:** Internship Certificate + Performance-based Incentives

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## About Us

**Binarama Pvt. Ltd.**, in collaboration with **Radical Education**, is a fast-growing organization operating at the intersection of **EdTech and IT**.

**Radical Education** is a trusted name in guiding aspiring medical students toward successful careers through expert counselling, admission support, and global study opportunities.

 With **15,000+ students counselled** and **1,700+ successful admissions across 14+ countries**, we have built a strong reputation for delivering transparent and student-focused services.

As we continue to expand, we are looking for enthusiastic individuals ready to grow with us!

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## Role Overview

We are seeking a **confident and driven Business Development Executive (Intern)** who enjoys interacting with clients and has strong persuasion skills.

If you're someone who can **communicate effectively, build trust, and convert leads**, this role is for you.

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## Key Responsibilities

-  Connect with potential clients via calls, meetings, and online platforms
  -  Build and maintain strong client relationships
  -  Understand client requirements and recommend suitable services
  -  Present and convince clients about our offerings
  -  Assist in lead generation and business growth strategies
  -  Maintain follow-ups and update client records
  -  Achieve weekly/monthly targets and contribute to team success
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## Requirements

-  Graduate or Pursuing Graduation (Any Stream)

- 🗣️ Excellent communication and interpersonal skills
  - 💡 Strong convincing and negotiation abilities
  - 🤝 Good client handling and relationship management skills
  - 🚀 Self-motivated, target-driven, and eager to learn
  - 💻 Basic knowledge of MS Office / CRM tools is a plus
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### Why Join Us?

- 🚀 Work with a fast-growing EdTech & IT company
  - 📊 Gain hands-on experience in business development & sales
  - 🤝 Learn from industry experts
  - 🌐 Exposure to global education markets
  - 🎓 Internship certificate for career growth
  - 💰 Attractive performance-based incentives
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### Apply Now

👉 Send your resume to [hr@binarama.com](mailto:hr@binarama.com)

📞 Contact: **9625623829**

🌟 *Kickstart your career in business development with a company shaping the future of education!*